

About Us

HOME789 specialises in the residential and commercial property management, sales and project marketing of predominately waterfront or city apartments and houses.

HOME789 manages and sells properties in metro areas of Sydney and is well known for their expertise and prestige in investment properties. A belief in long term relationships built on trust is the attitude reflected in the systems they have developed to successfully manage and sell properties. Unique services have been developed to communicate with both local and overseas landlords effectively and efficiently.

HOME789 is delighted to announce that due to our great achievements in the property industry, HOME789 is the finalist for the Sydney City NSW Business Awards (2015) in the category of 'Excellence in Business'.

More recently in August 2015, HOME789 have been selected as a finalist in the Residential Sales Team category for the 2015 REINSW Awards for Excellence.

About You

You will have the freedom to develop your own team; enjoy generous commission structure and fun of working with a multi-cultural environment. You will be mentored and supported by one of the industry highly regarded award winning teams.

To be successful, you should have:

- Minimum 2 years real estate industry experience in resale,
- Led a team before with great management and organising skill,
- Track record,
- Current certificate of registration or license,
- Your own car.

Key responsibilities include:

- Prospecting, Listing and sales,
- Setting sales targets/budgets across the team,
- Leading and controlling the sales team to achieve forecast sales targets as set by management,
- Developing sales strategies and marketing plans, and overseeing advertising placement and budget,
- Planning and directing staffing, training, and performance evaluations to develop and control sales and service programs,
- Recruiting and training new salespeople,
- Scheduling and conducting weekly sales meetings,
- Working with salespeople to improve performance and terminate unsatisfactory performers,
- Resolve disputes among salespeople,
- Report on sales activities to top management.



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Redfern NSW 2016

This is a great opportunity to join a successful property group at a very exciting time in their rapid growth. On offer is a generous remuneration structure which will grow consistently with your own growth in the role.